

## General

## General Information — All Items

Please note all pricing shown in this document is for unimprinted goods. For imprinted goods, the associated imprinting cost, screen usage and applicable PMS color match charges must be added to the unimprinted item cost. "Formgraphics Inc - ASI/55100" and "Made in the U.S.A." may be printed on items produced. As the production times shown are based on our normal factory schedules, please contact us prior to order placement to determine our current production scheduling for the item(s) you will be ordering. Pricing subject to change.

## Artwork/Graphics

Camera ready artwork is any flat, color separated, black and white artwork that is to be reproduced exactly as submitted. Photocopies, business cards, faxes, letterheads, etc. cannot be considered camera ready artwork. Computer generated artwork (vector or bitmap) is preferred and can be supplied on any removable media, or sent via email to artwork@hbc.com. We make use of Macintosh computers, with the preferred software program being Illustrator/EPS 10. All fonts should be included with the file or created to outline. Due to the curvature of our buckets and tubs, artwork will often appear distorted on the imprinted item. Corrective artwork distortion is done to computer generated artwork but cannot be done on artwork provided in hard copy form. Artwork preparation and/or clean-up is available if needed at current hourly rates (quoted upon review of art). Virtual proofs sent via email available at no charge with supplied computer generated artwork. Requested black and white paper proofs are available at \$5.00 each.

## Terms

All new accounts (first time orders) require full payment in advance of order production, per Company policy. MasterCard or Visa accepted at time of order placement. No anticipation allowed. Net 30 Day open credit terms (from date of shipment) are available to established, rated customer accounts in good standing. (Sorry, credit cards cannot be accepted when credit terms have been extended and/or an invoice has been issued). Finance charges of 1½% per month (annual percentage rate of 18%) will be added to invoices not paid according to terms. All credit terms information is set forth and detailed in the "Formgraphics Application for Account Credit Terms" forms and agreement.

## Order Changes, Corrections or Cancellations

Any changes or corrections of an order received and acknowledged by the factory can be made only with the understanding that Formgraphics will receive compensation for any order processing or production which has already occurred. Canceled orders are subject to a flat \$25.00 charge, plus any and all artwork, screens, materials or other work completed at time of order cancellation. As all imprinted products are "custom made to order", imprinted merchandise sales are final and imprinted products cannot be returned for refund. Unimprinted metal products (which are to be returned to the factory) must have prior authorization, be adequately packaged, shipped via prepaid freight and are subject to a minimum restocking charge of twenty five percent (25%).

## Shipping

Due to the difficulty of manufacturing exact requirements without sacrificing quality, Formgraphics, Inc. reserves the right to ship up to five percent (5%) over or under customer order quantities. All items are shipped FOB our main Minnesota factory, except galvanized metal tanks (#213ST and #223ST) which are shipped FOB our Nebraska factory. Multiple location (drop) shipping directly from the factory (with address labels supplied by customer) is available at additional cost. Quantities of product to be drop shipped to multiple locations must be made in standard carton configurations and quantities. Formgraphics cannot be responsible for product quantity discrepancies of orders shipped to any location(s) other than that of our customer. Special packaging configurations generally are available at additional cost. Items designated as "bulk pack" (without cardboard cartons of any type) ship on shrink wrapped pallets via LTL common motor carrier. All ordered merchandise becomes the property of buyer once the goods leave the factory and are shipped strictly at buyer's risk. Formgraphics cannot guarantee on time, in hands delivery dates, or the safe carriage of shipped goods, once they leave our factory.

## Damaged Merchandise

Although we take every precaution in the adequate packaging of our products, Formgraphics cannot guarantee that your order will not be damaged while in transit. It is your responsibility to inspect your order shipment immediately upon delivery. Any and all visible damage must be reported to the carrier at the time of delivery signature and acceptance. Concealed damage must be reported to Formgraphics customer service, or the appropriate carrier, immediately. In every event of product damage, you must retain all original packaging material, along with the damaged goods, until such time as you are advised of their disposition. Damaged product reports not submitted to the applicable carrier of the goods within fifteen (15) calendar days of original shipment date will not be honored.

## Patents and Copyrights

All copy or other material, submitted by the customer, for use by the factory in producing items ordered, whether or not artwork by the factory is required therewith, will be accepted by the factory as being submitted in full compliance with all applicable laws regarding trademark, service mark, copyright, right of privacy, patent or similar protection. The customer, by submitting such copy or other material, represents that the use thereof by the factory on the items ordered will not violate any such laws, and the factory hereby disclaims any and all liability for compliance with such laws in the use of the customer's copy or other material, as supplied. The customer hereby agrees to hold the factory harmless to any damages, costs and/or expenses when they arise under any or all such laws as a consequence of the factory's use of said copy or other material or the operations undertaken by this agreement.

***We reserve the right to use all logos, pictures and graphics in our advertising and displays unless otherwise notified in writing at the time of the order.***

## Pricing

All pricing shown is US \$ and subject to change without notice. Please contact us for confirmed pricing. All product FOB our factory. We cannot be responsible for incorrect information found on 3rd party databases, websites, flyers or catalogs.

(Effective January 1, 2010)  
 Cost subject to change, please  
 call for current pricing.

## Metal Cups, Buckets, Tubs, Tanks

**Important: Confirm current pricing before quoting to your customer.**

### Tin Pails and Cups

The item pricing shown is for blank (unimprinted) goods. Imprinting charge (below) must be added for printed items:

Item	Description		*144	288	576	1,008	3,024
130	30 Ounce Tin Bucket	Unimprinted	*Check for availability on orders under 288	\$ 7.40	\$ 7.22	\$ 6.03	\$ 5.99
155	55 Ounce Tin Bucket	Unimprinted		\$ 7.19	\$ 6.95	\$ 5.83	\$ 5.73
212	12 Ounce Tin Cup	Unimprinted		\$ 7.43	\$ 7.28	\$ 6.11	\$ 6.07
216	16 Ounce Tin Cup	Unimprinted		\$ 5.92	\$ 5.82	\$ 4.86	\$ 4.81
232	32 Ounce Tin Cup	Unimprinted		\$ 6.29	\$ 6.10	\$ 5.11	\$ 5.07

#### Imprinting Charges

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The following charges must be added to the above unimprinted unit pricing for imprinted items:

Screen Usage Charges (w/Computer Generated Artwork)		PMS Color Match	
130, 155, 212, 216, & 232	\$45.00/Per Color (V)	\$ 28.13/Color (V)	(matched as closely as possible)

Item	Spot Color Additions	*144	288	576	1,008	3,024
130, 155, 212, 216, & 232	Per Color/1 or 2 Sides	*	\$ 0.55	\$ 0.40	\$ 0.32	\$ 0.28

3R2T

### Galvanized Metal Buckets and Tubs

The item pricing shown is for blank (unimprinted) goods. Imprinting charge (below) must be added for printed items:

Item	Description		*144	288	576	1,008	3,024
14TR	14" Galvanized Serving Tray	Unimprinted	N/A	\$ 6.14	\$ 5.93	\$ 5.04	\$ 4.94
1096	3 Quart Galvanized Bucket	Unimprinted	*Check for availability on orders under 288	\$ 10.61	\$ 10.32	\$ 8.70	\$ 8.60
1160	5 Quart Galvanized Bucket	Unimprinted		\$ 10.14	\$ 9.90	\$ 8.07	\$ 7.97
1224	7 Quart Galvanized Bucket	Unimprinted		\$ 18.45	\$ 18.00	\$ 15.09	\$ 14.74
1256	8 Quart Galvanized Bucket	Unimprinted		\$ 12.74	\$ 12.45	\$ 10.51	\$ 10.36
1320	10 Quart Galvanized Bucket	Unimprinted		\$ 13.58	\$ 13.23	\$ 11.24	\$ 11.04
1544	17 Quart Galvanized Bucket	Unimprinted		\$ 13.83	\$ 13.38	\$ 11.26	\$ 11.06
3768	24 Quart Galvanized Oval Boiler	Unimprinted		\$ 50.28	\$ 48.83	\$ 41.64	\$ 41.04
4344	42 Quart Round Galvanized Tub	Unimprinted		\$ 30.51	\$ 29.52	\$ 24.73	\$ 24.07
4760	55 Quart Round Galvanized Tub	Unimprinted		\$ 31.08	\$ 29.98	\$ 24.84	\$ 24.24
4912	67 Quart Round Galvanized Tub	Unimprinted		\$ 35.75	\$ 34.55	\$ 28.60	\$ 27.96

#### Imprinting Charges

3R2T

The following charges must be added to the above unimprinted unit pricing for imprinted items:

Screen Usage Charges (w/Computer Generated Artwork)		PMS Color Match	
14TR, 1096, & 1160	\$55.00/Per Color (V)	\$ 28.13/Color (V)	(matched as closely as possible)
1224, 1256, 1320, 1544, 4344, 4760, & 4912	\$55.00/Per Color/side (V)		
3768	\$65.00/Per Color (V)		

Item	Spot Color Additions	*144	288	576	1,008	3,024
14TR	Per Color / 1 Side	N/A	\$ 0.78	\$ 0.67	\$ 0.51	\$ 0.50
1096, 1160	Per Color / 1 or 2 Sides	*	\$ 0.60	\$ 0.53	\$ 0.44	\$ 0.40
1224, 1256, 1320, 1544	Per Color / 1 Side	*	\$ 0.60	\$ 0.53	\$ 0.44	\$ 0.40
4344, 4760, 4912	Per Color / 1 Side	*	\$ 0.60	\$ 0.53	\$ 0.44	\$ 0.40
3768	Per Color / 1 or 2 Sides	*	\$ 2.32	\$ 2.22	\$ 1.86	\$ 1.81

3R2T

## Metal Cups, Buckets, Tubs, Tanks

(Effective January 1, 2010)

*Cost subject to change, please  
call for current pricing.*

# Galvanized Metal Tanks

The item pricing shown is for blank (unimprinted) goods. Imprinting charge (below) must be added for printed items:

Item	Description		6	12	50	100
213ST	32 Gallon Oval Steel Tank	Unimprinted	\$ 136.67	\$ 131.67	\$ 108.57	\$ 104.29
223ST	65 Gallon Oval Steel Tank	Unimprinted	\$ 164.50	\$ 151.67	\$ 123.43	\$ 117.71

2R2T

## Imprinted Decal Charge

The following charges must be added to the above unimprinted unit pricing for imprinted items:

Screen Usage Charges (w/Computer Generated Artwork) 213ST & 223ST		PMS Color Match				
\$55.00/Per Color/1 side (V)		\$ 28.13/Color (V) (matched as closely as possible)				
Item	Spot Color Additions	6	12	50	100	
213ST & 223ST	Initial Color/1 Side	\$ 22.75	\$ 16.50	\$ 12.50	\$ 11.50	
213ST & 223ST	Additional Color/1 Side	\$ 10.50	\$ 6.25	\$ 3.15	\$ 2.15	

2R2T

## General Production Information

Normal factory production time is two (2) to four (4) weeks. Large order quantities may take longer. Please contact us for our current factory production times. Rush production service available for an additional \$100 - please contact us if you require a rush to confirm availability. Please call for timing and pricing if a preproduction "proof" unit is required. Galvanized material may vary in pattern, appearance and finish from manufacturing lot to lot. Due to material coloration, variation and construction, we cannot guarantee exact PMS color matches.

All above items are manufactured in the U.S.A. and shipped FOB our Minnesota factory, except 213ST and 223ST which are shipped FOB our Nebraska factory. Multiple location drop shipping of your order and/or optional packaging configurations are available for most items at additional cost.

The number of imprint colors on the above items is nearly unlimited. Imprint may be of the same or separate designs on each side. Four color process imprinting is available on most items at additional cost; as are wrap around and/or full coverage imprints (outer side surface only). Please contact us for a special quote.

**All pricing shown is US \$ and subject to change without notice. Call for current pricing and/or quote before placing order.**

## Imprint Area and Shipping Information

Item	Description	Imprint Area (H xW)	Dimensions (H x W) / Packaging / Weight / Carton Size
130	30 Ounce Tin Pail	3.00" x 3.50"	4.75" x 5.00" / Pack 90 @38# / 12.50" x 12.50" x 14.50"
155	55 Ounce Tin Pail	3.75" x 5.00"	5.25" x 6.00" / Pack 48 @38# / 12.50" x 12.50" x 14.50"
212	12 Ounce Tin Cup	1.75" x 3.00"	2.75" x 3.65" / Pack 105 @42# / 19.75" x 27.50" x 11.00"
216	16 Ounce Tin Cup	3.25" x 3.50"	4.25" x 3.65" / Pack 105 @42# / 19.75" x 27.50" x 15.00"
232	32 Ounce Tin Cup	3.25" x 3.75"	4.25" x 4.50" / Pack 72 @42# / 19.75" x 27.50" x 15.00"
14TR	14" Galv. Serving Tray	9.00" Diameter	0.25" x 14.00" / Pack 12 @20# / 17.00" x 17.00" x 07.00"
1096	3 Quart Galv. Bucket	3.75" x 5.50"	5.00" x 8.00" / Pack 12 @19# / 09.50" x 09.50" x 16.75"
1160	5 Quart Galv. Bucket	5.00" x 7.00"	7.00" x 9.00" / Pack 25 @33# / 09.50" x 09.50" x 31.00"
1224	7 Quart Galv. Bucket	3.75" x 7.00"	5.00" x 11.50" / Pack 20 @23# / 12.00" x 12.00" x 18.00"
1256	8 Quart Galv. Bucket	6.00" x 7.00"	8.80" x 9.75" / Bulk Pack @03# / No Cardboard Cartons
1320	10 Quart Galv. Bucket	6.00" x 7.00"	9.25" x 10.25" / Bulk Pack @03# / No Cardboard Cartons
1544	17 Quart Galv. Bucket	4.00" x 9.00"	9.00" x 13.00" / Bulk Pack @03# / No Cardboard Cartons
3768	24 Quart Galv. Oval Boiler	4.75" x 10.00"	6" x 12" x 22" / Pack 01 @14# / 28.00" x 13.00" x 07.00"
4344	42 Quart Galv. Round Tub	3.50" x 8.00"	10.5" x 20.0" / Bulk Pack @05# / No Cardboard Cartons
4760	55 Quart Galv. Round Tub	4.00" x 12.00"	11.0" x 22.0" / Bulk Pack @05# / No Cardboard Cartons
4912	67 Quart Galv. Round Tub	4.00" x 14.00"	11.0" x 24.0" / Bulk Pack @06# / No Cardboard Cartons
213ST	32 Gallon Oval Steel Tank	8.00" x 14.00"	12" x 24" x 36"/Bulk Pack @ 40# / No Cardboard Cartons
223ST	65 Gallon Oval Steel Tank	8.00" x 14.00"	24" x 24" x 36"/Bulk Pack @ 55# / No Cardboard Cartons

# Porcelain Metal Enamelware

The item pricing shown is for blank (unimprinted) goods. Imprinting charge (below) must be added for printed items:

Item	Description		144	288	576	1,008	3,024
EC04	4 Ounce Enamelware Cup	Unimprinted	\$ 2.75	\$ 2.70	\$ 2.65	\$ 2.25	\$2.20
EC12	12 Ounce Enamelware Cup	Unimprinted	\$ 3.95	\$ 3.90	\$ 3.85	\$ 3.25	\$ 3.20
EC18	18 Ounce Enamelware Cup	Unimprinted	\$ 4.90	\$ 4.80	\$ 4.70	\$ 4.00	\$ 3.90

3R2T

EC04 cups are available in blue, green or red.

EC12 cups are available in blue, green or red.

EC18 cups are available in blue only.

## Imprinting Charges

The following charges (including Screen Usage) must be added to the above unimprinted items:

**Screen Usage Charges (w/Camera Ready/ Computer Artwork): \$55.00/Color (V)**

Item	Spot Color Additions	144	288	576	1,008	3,024
EC04	One Color / 1 Side Only	\$ 0.75	\$ 0.70	\$ 0.65	\$ 0.50	\$ 0.45
EC12	One Color / 1 or 2 Sides	\$ 0.75	\$ 0.70	\$ 0.65	\$ 0.50	\$ 0.45
EC18	One Color / 1 or 2 Sides	\$ 0.75	\$ 0.70	\$ 0.65	\$ 0.50	\$ 0.45

3R2T

Generally, the imprint on enamelware items must be limited to one (1) non-gradated spot color. We recommend the use of white ink for imprinting the blue, green, black or red enamelware cups. If a preproduction "proof" unit is required, please contact us for lead time, availability and pricing. Please note that enamelware items are produced in Mexico and/or other countries. By law, these enamelware products have labels attached indicating the origin country of manufacture. Due to the inherent properties of enamelware production, there may be small imperfections and irregularities in the material which should not be perceived as defective product. Variations in materials, firing temperatures and pigments used may result in variations in glaze color or the "speckle pattern" in any given manufacturing lot of product. Normal production time is (3) to four (4) weeks. Large orders may require greater lead time. All items FOB MN factory.

**Imprint area and shipping information as follows:**

Item	Description	Imprint Area (H x W)	Dimensions (H x W) / Packaging / Weight / Carton Size
EC04	4 Ounce Enamelware Cup	0.75" x 1.75"	1.75" x 2.50" / Packed 12 @ 8# / 9" x 5" x 6"
EC12	12 Ounce Enamelware Cup	1.75" x 2.12"	3.00" x 3.00" / Packed 48 @ 36# / 16" x 12" x 12"
EC18	18 Ounce Enamelware Cup	2.12" x 2.50"	3.50" x 3.50" / Packed 24 @ 26# / 20" x 12" x 12"